



**NRC-CNRC**

*Institute for  
Research in  
Construction*

# **Links Between Office Lighting Appraisal and Organizational Outcomes**

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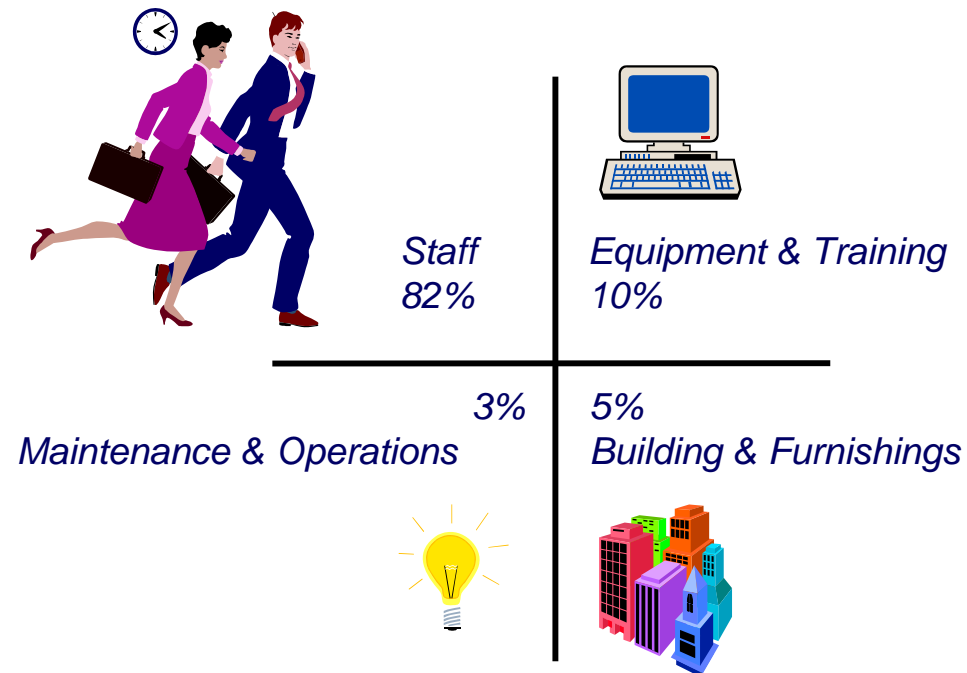
National Research  
Council Canada

Conseil national  
de recherches Canada

**Canada**

# The Cost of Work

- People cost more than buildings by all estimates

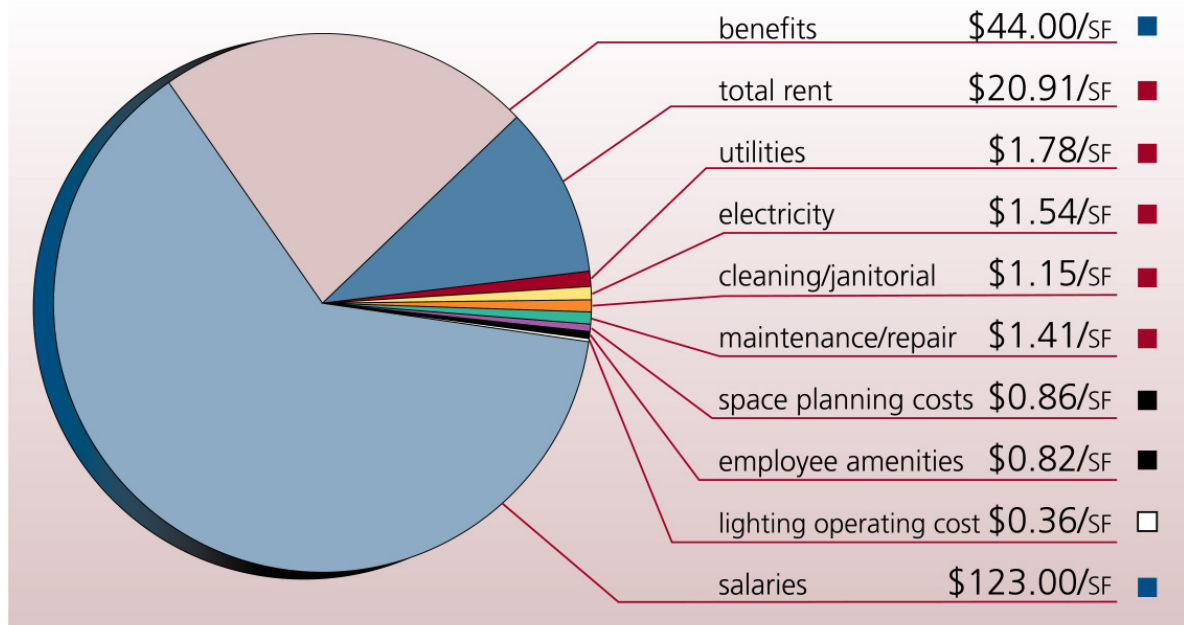




# Value of the Investment

- In the USA, the cost of salaries and benefits taken together is \$167/sf as compared to \$0.36/sf for the lighting operating cost.

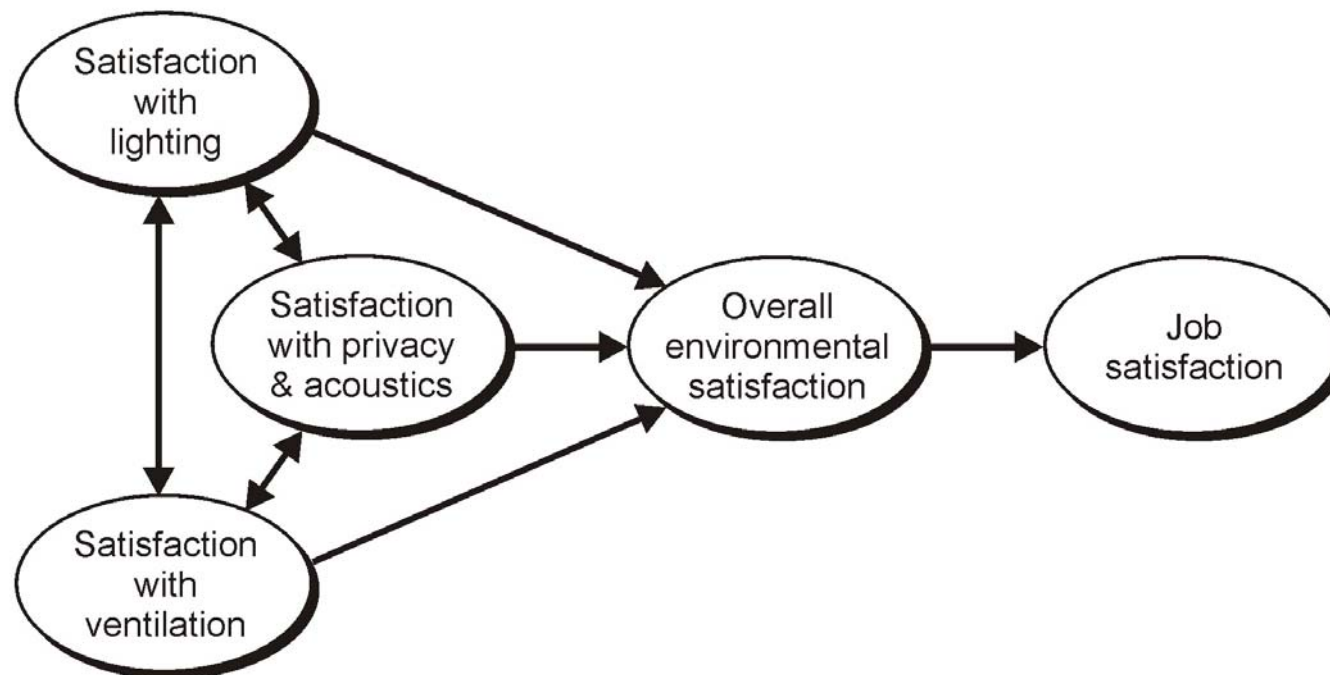
## ANNUAL OFFICE COSTS / SF



### DATA SOURCES:

- Department of Labor, Bureau of Labor Statistics, June 2000. Based on an average annual salary of \$53,373 and annual benefits of \$14,040. Average office space per worker is 319 sf, from the BOMA International 2000 Experience Exchange report.
- Building Owners and Managers Association, 2000 Experience Exchange Report.
- International Facility Management Association, Benchmarks III, Research Report #18, 1997.
- Assumptions include an energy rate of \$.08 per kWh, annual burn hours of 3,640, and a power density of 0.9 watts/sf.

# NRC-IRC's COPE Field Study



Veitch, J. A., Charles, K. E., Farley, K. M. J., & Newsham, G. R. (2007). A model of satisfaction with open-plan office conditions COPE field findings. *Journal of Environmental Psychology*, 27(3), 177-189.



# Employee Attitudes



Carlopio, J. R. (1996). Construct validity of a physical work environment satisfaction questionnaire. *Journal of Occupational Health Psychology*, 1(3), 330-344.



# Organizational Outcomes



Harter, J. K., Schmidt, F. L., & Hayes, T. L. (2002). Business-unit-level relationship between employee satisfaction, employee engagement, and business outcomes: A meta-analysis. *Journal of Applied Psychology*, 87(2), 268-279.



# Research Questions

- Lighting practice is effective at eliminating visibility problems  
...but less effective at creating visually interesting or satisfying spaces
- Does "better lighting" beneficially affect the performance or well-being of office workers?
- Do these effects have any bearing on organizational productivity?
- Two studies: one lab, one field





## Lab Study - Light Right Albany Expts



- Project sponsored by the Light Right Consortium
  - Alliance to Save Energy, IESNA, IALD, IFMA, Johnson Controls, NEMA, NYSERDA, Steelcase, US DoE, US EPA
  - Managed by Pacific Northwest National Laboratory, operated by Battelle for the US Department of Energy.
- "Albany Experiments" were a collaboration between Peter Boyce at the LRC and Jennifer Veitch and Guy Newsham at NRC-IRC, with Carol Jones and Judi Heerwagen at PNNL





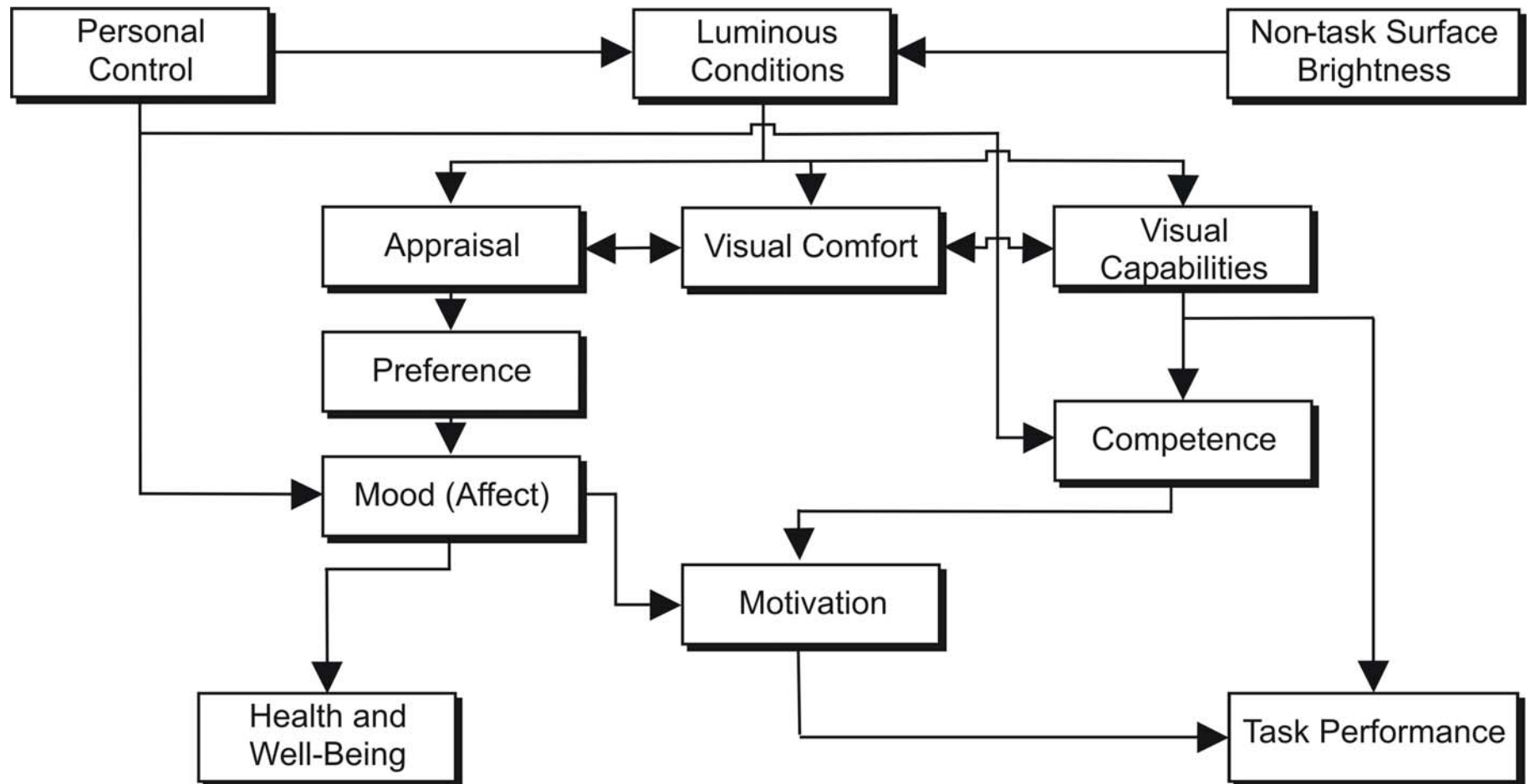
# LR Phase One: Market Research

- When asked to consider whether the following prompted factors were considered when making decisions about the built environment, respondents answered as follows, with corresponding importance ratings:

PROMPTED FACTORS	OVERALL	
	FREQUENCY	MEAN
Employee/Occupant Satisfaction	99%	4.28
Worker Output	74%	4.08
Employee Retention and/or Recruitment	70%	3.86
Churn Rate	70%	3.63
Creativity	68%	3.56
Absenteeism	24%	2.80
<b>KEY:</b> Frequency of mention. Mean importance rating; with 5 being the most important and 1 being least important		

FIG.1

# Linked Mechanisms Map - Proposed





# Light Right - Study Method

- Field simulation study: a commercial office space outfitted for research purposes
- Temporary office workers participated
- Worked for a complete day on set tasks to simulate elements of office work, and on questionnaires relating to concepts in the linked mechanisms map
- Experiment 1:
  - 4 lighting conditions (between-groups) [N=181]
  - subset of people also came a 2nd time (repeated-measures)
- Experiment 2:
  - 2 lighting conditions (between-groups) [N=107]



# Open-Plan Views - Experiment 1





# Workstation Views - Experiment 1



**Base Case**



**Best Practice**



**Switchable Control**



**Dimming Control**





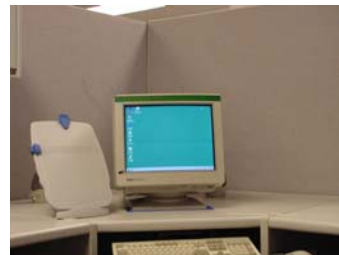
## Views - Experiment 2



Lensed Troffers



Best Practice @ 400 lux



# Experimental Designs

## Experiment #1



## Experiment #2

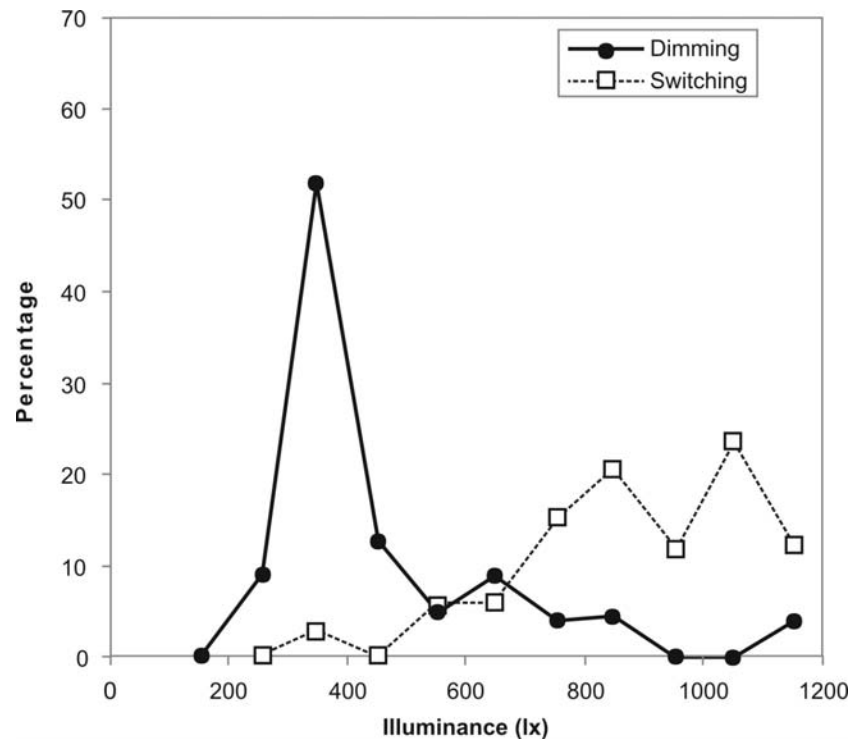


- 2 data analysis strategies
  - Lighting conditions  
(see *LRT* 38(3), 191-223)
  - Linked mechanisms  
(in press)
- Separate analysis for controls use  
(see *LRT* 38(4), 358-378)



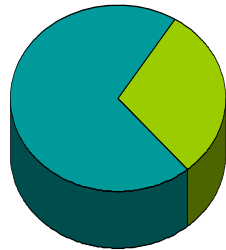
## Expt 1 – Controls Use

- Control used sparingly, but effectively.
  - When they had control, most people used it once, near the start of the day, to choose a preferred condition.



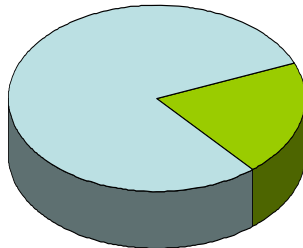
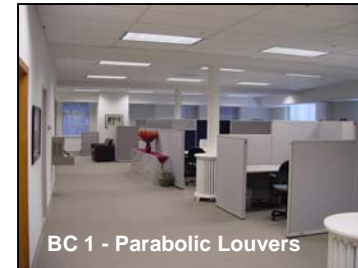
*Percentage of participants choosing a mean desktop illuminance in 100 lx bins for the Switching Control and the Dimming Control conditions. For the Switching Control condition  $N = 33$ . For the Dimming Control condition,  $N = 56$ .*

# Lighting Condition Effects



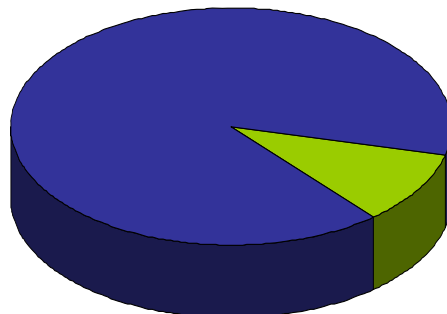
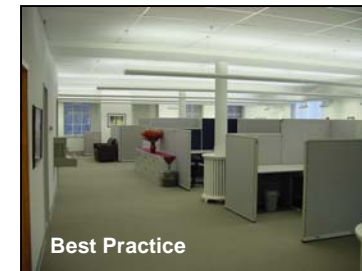
## PERCENTAGE COMFORTABLE

- Base Case - 70%
- Still uncomfortable- 30%



## PERCENTAGE COMFORTABLE

- Best Practice - 80%
- Still uncomfortable- 20%

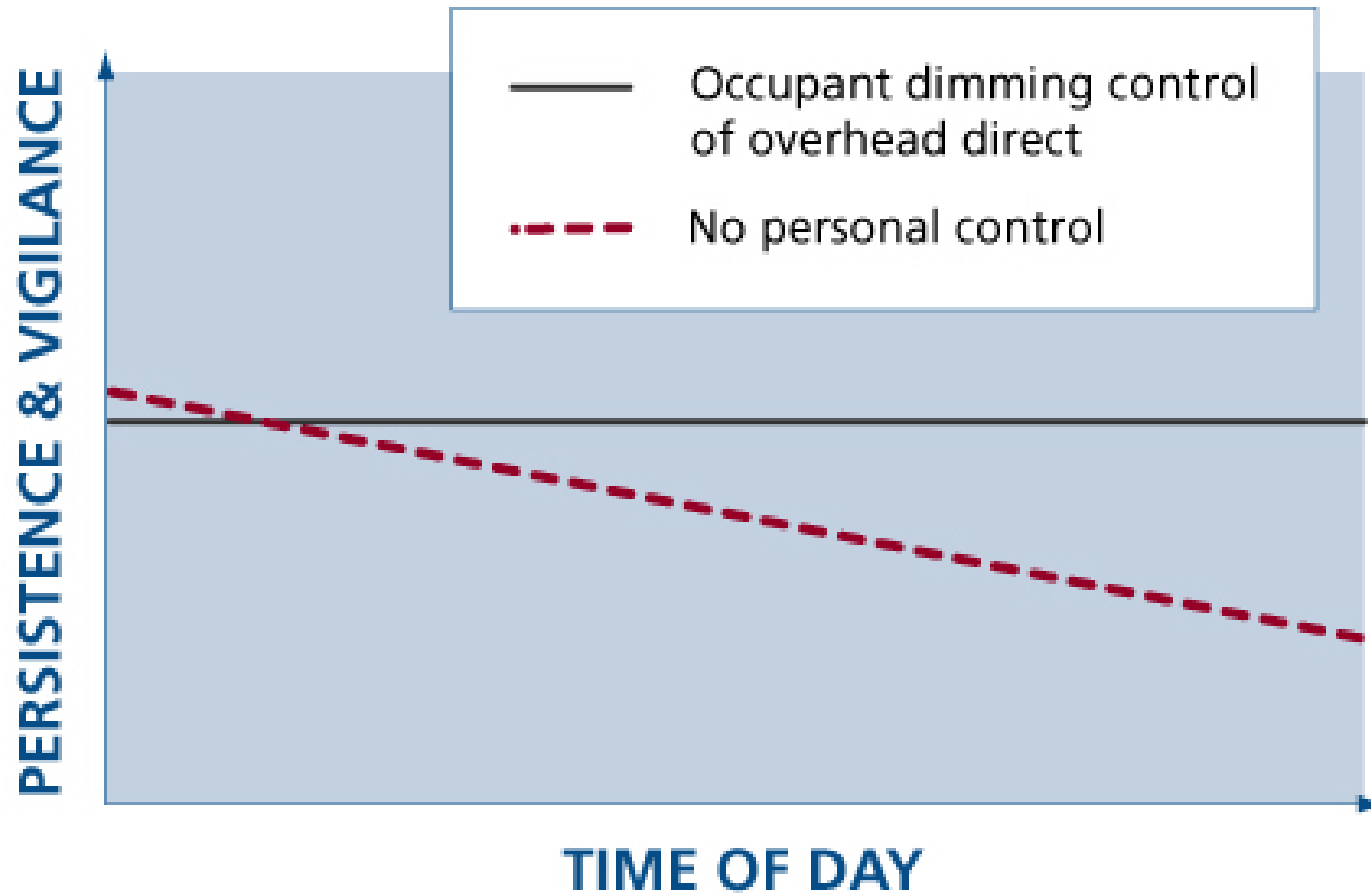


## PERCENTAGE COMFORTABLE

- Dimming Control - 90%
- Still uncomfortable- 10%



# Lighting Condition Effects





# Linked Mechanisms Approach

- Links expressed as successive sets of regressions
- Example
  - Lighting Appraisal → Preference → Mood
  - 1. Lighting appraisal → Mood
  - 2. Lighting appraisal → Preference
  - 3. Lighting appraisal + Preference → Mood
- 3 independent data sets
  - Ex 1 Between-groups
  - Ex 1 Repeated measures (2nd visit)
  - Ex 2

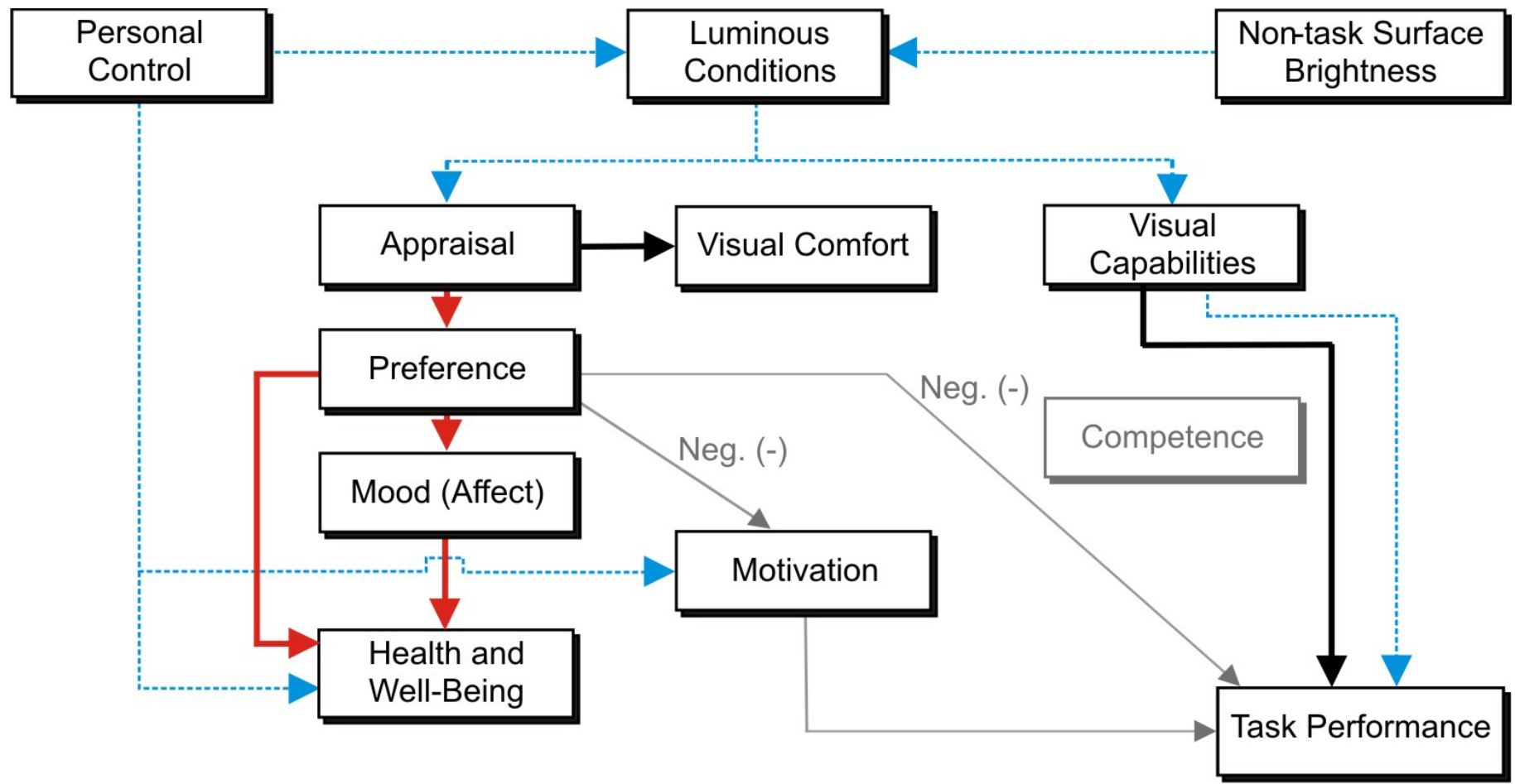


## Linked Mechanisms Approach

- Clear support for an appraisal path, from lighting appraisal → preference → mood → health and well-being
  - mediation supported in all 3 data sets
  - large effect sizes
- Effects less clear for a vision path from visual capabilities → task performance
  - conditions were all relatively easy to see
  - other analyses (e.g., print size effects) showed expected results



# Linked Mechanisms Map - Final





## Light Right — Conclusions

- Lighting conditions — and their appraisal — influence feelings of health and well-being
- First step towards demonstration that better-quality lighting supports organizational productivity
- Lighting conditions that support employees should achieve...
  - high task visibility
  - AND
  - favourable appraisals of lighting quality







## Light Right — Limitations

- People in organizations might have a different response than temps
- Short-term versus long-term exposures
- Lab setting doesn't permit measurement of organizational outcomes

So...

- Next, study real people in a real organization over the long term

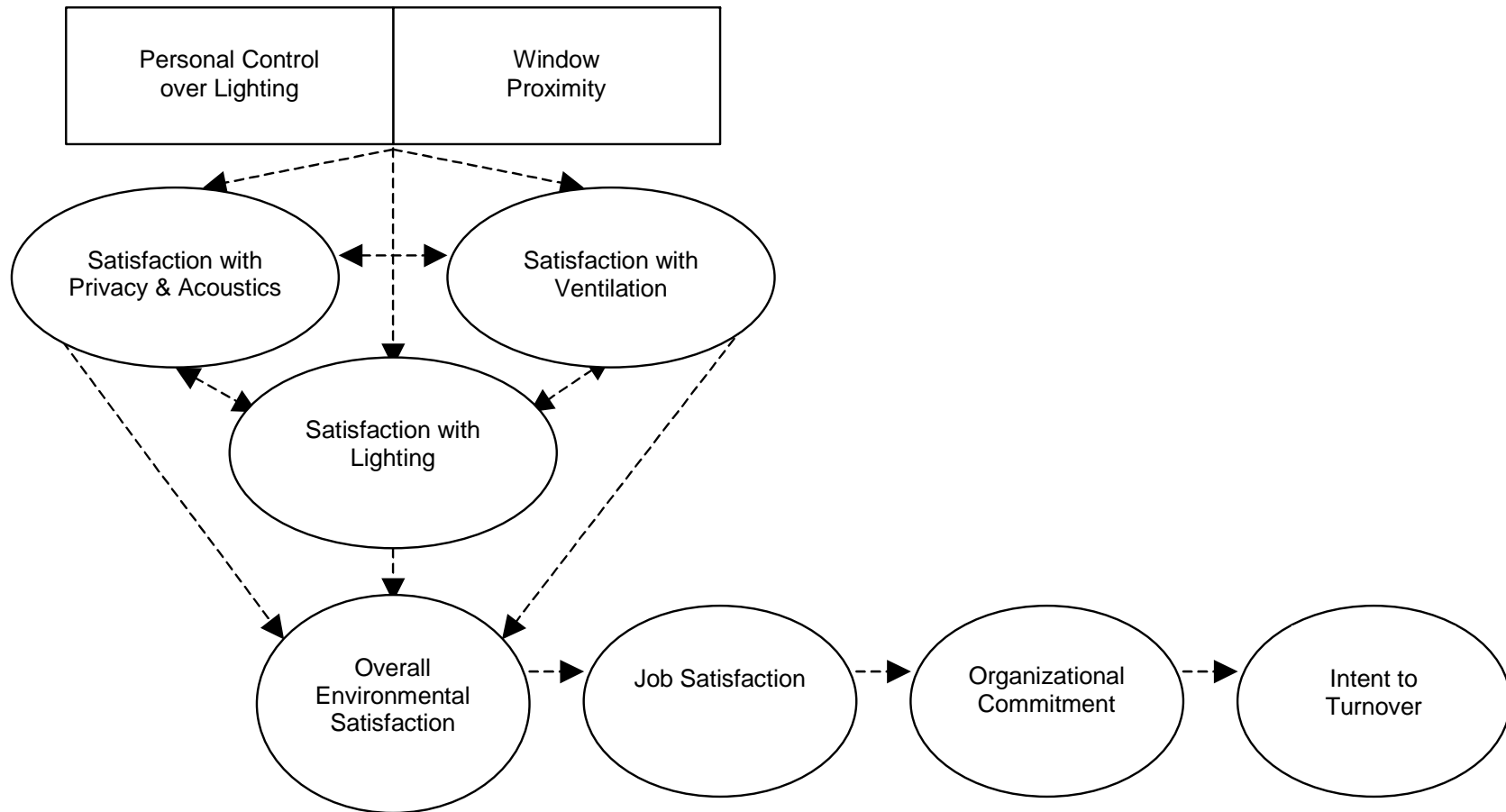


## Field Study — BC Hydro PowerSmart

- Do people with WS-specific D/I have greater satisfaction with their lighting than those with parabolic louvered luminaires?
- What's the consequence for organizational effectiveness?
  - job satisfaction, organizational commitment, intent to turnover
- Did the intervention (reminders) change opinions?
- Are people with windows more satisfied than those without?



# PowerSmart Study - Overall Model



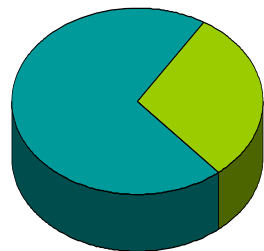


# PowerSmart Survey

- 3 survey times: April, August, November 2005
- Same survey each time
- E-mail invitation to Internet survey on NRC server in Ottawa
- Voluntary participation, confidentiality assured
- Questions about lighting appraisals, environmental satisfaction, job satisfaction, organizational commitment, intent to turnover, demographics

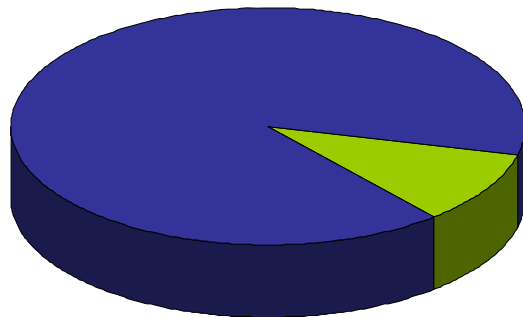


## PowerSmart Results - Lighting Appraisals



PERCENTAGE COMFORTABLE

- Direct only (parabolic)- ~70%
- Still uncomfortable- 30%



PERCENTAGE COMFORTABLE

- Ergolight - ~90%
- Still uncomfortable- 10%



## **PowerSmart Results - Environmental Satisfaction**

- People with WS-specific D/I were more satisfied with the lighting and the work environment than those with parabolic-louvered luminaires.
- No effect of the intervention campaign
- Windows generally preferred, especially in April survey



## PowerSmart Results - Comments

- Comments indicated that lighting and daylighting are frequently mentioned as a plus for occupants; infrequently, a source of problems, e.g.:

[What do you like most about your office?]

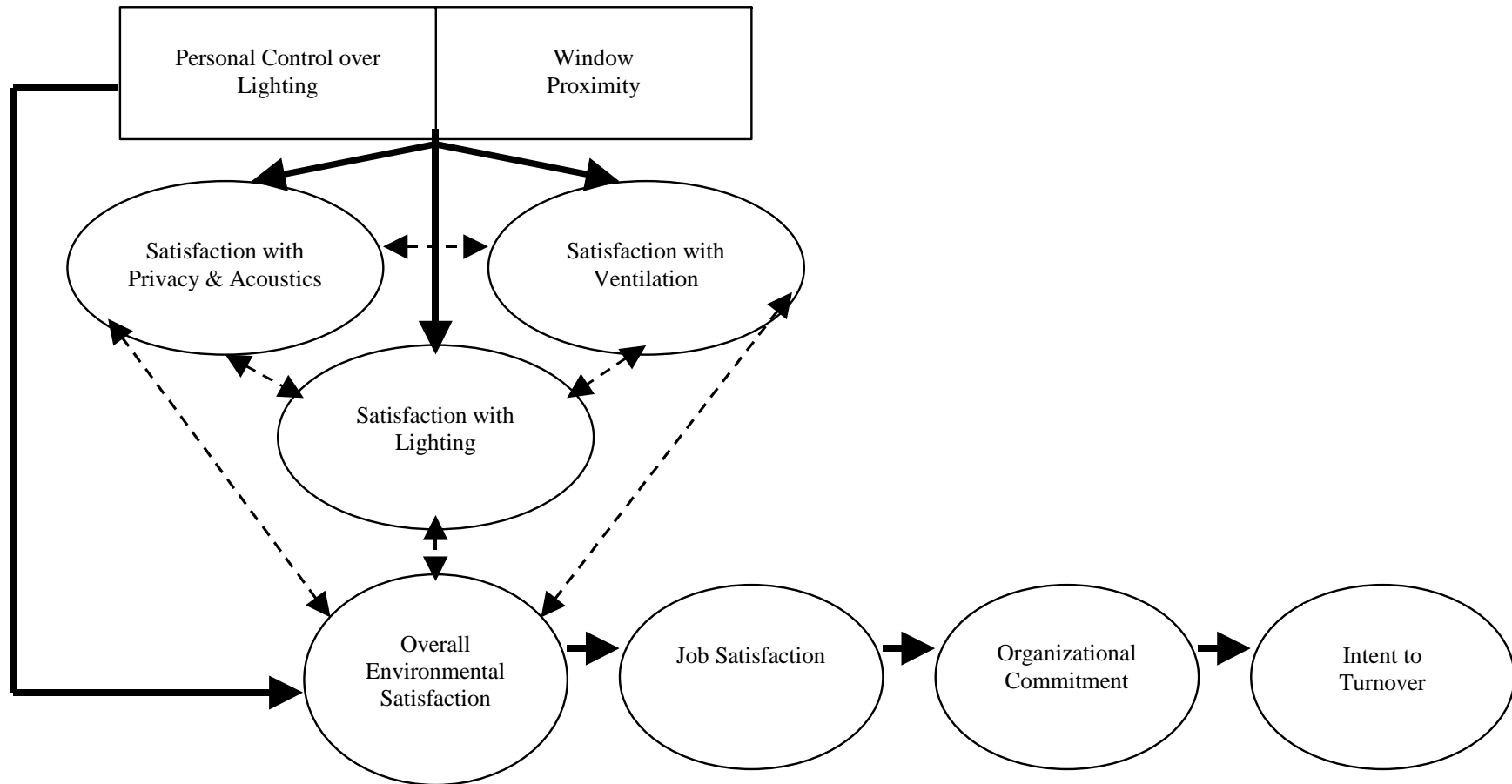
- *I have large windows that let in natural light. Also the view gives you a break from the day. The lighting system is great, dimming the lights when full output is not needed.*

[What do you like least about your office?]

- *The lighting. The floor I'm now on doesn't have the same lighting technology. I no longer have my dedicated overhead luminaire that I could control the intensity through my PC. We're stuck with general lighting. Quite a difference.*



# PowerSmart Results - Job Satisfaction





# Survey Conclusions

- WS-specific D/I are preferred over the recessed parabolic-louvered luminaires - results almost identical to the Light Right experiments
- Conditions that improve job satisfaction lead to reduced intent to turnover
- Limitations:
  - small sample size (and unequal group sizes)
  - seasonal differences between survey times
  - uncontrolled variation between groups

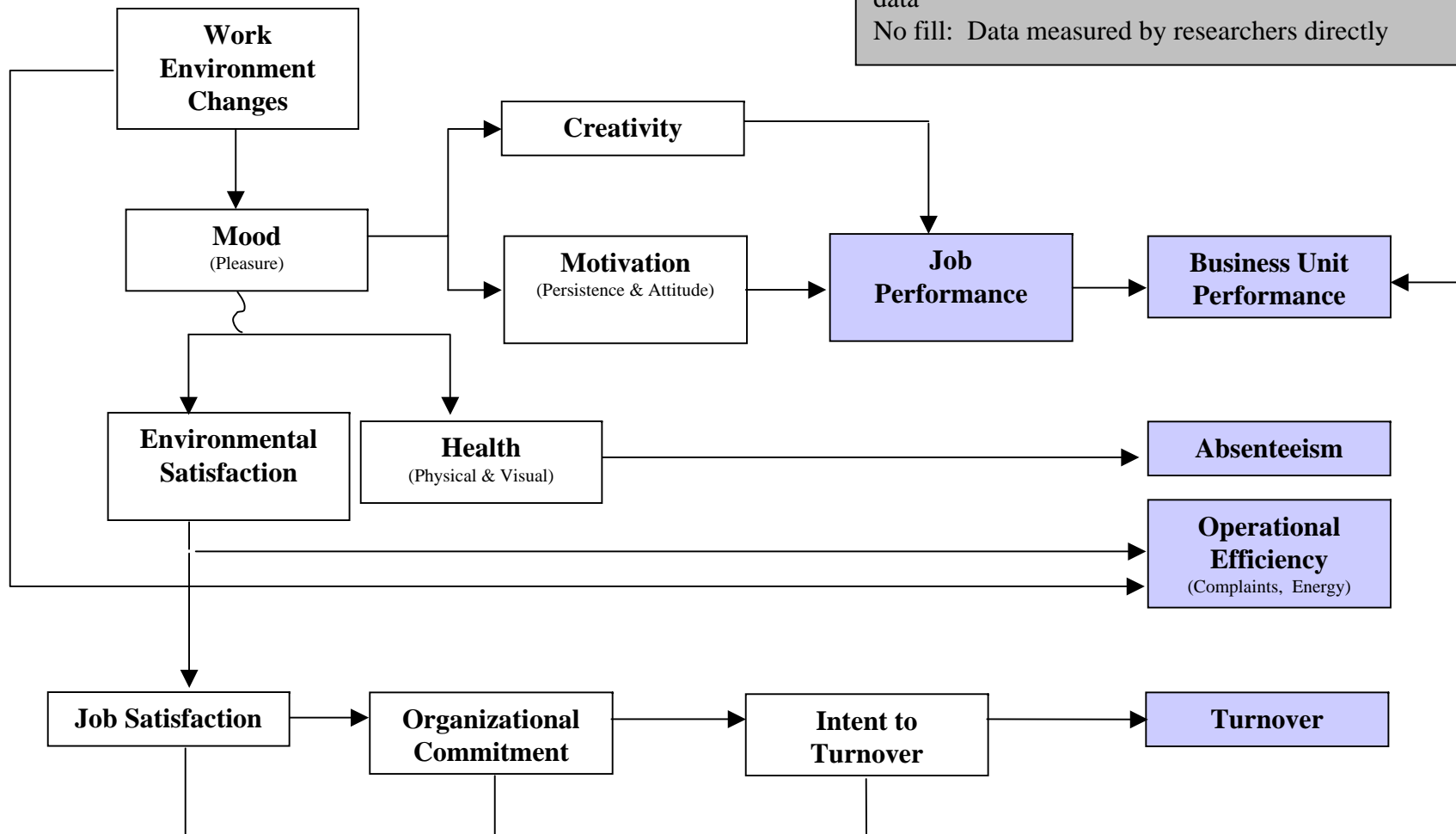


# Next Step: Light Right Field Study

## Legend

Grey fill: Organizational outcomes with archival data

No fill: Data measured by researchers directly





## General Conclusion

- Thoughtful lighting – designed rather than delivered as a commodity -- delivers higher satisfaction to occupants.
- Lighting that people appraise as better improves their well-being.
- Individual control over lighting contributes to organizational effectiveness through job satisfaction AND through reduced energy costs.